

1/18/20

AMENDED RESOLUTION NO. 2020-24

AN AMENDED RESOLUTION ACCEPTING AND APPROVING A PROPOSAL WITH AUDIOMATRIX, INC., IN THE AMOUNT OF \$65,531.03, AND AUTHORIZING TIMOTHY A KAUMO, AS MAYOR, AND MATTHEW L. MCBURNETT, AS CITY CLERK, TO EXECUTE SAID PROPOSAL ON BEHALF OF THE CITY OF ROCK SPRINGS.

WHEREAS, the City of Rock Springs wishes to accept a Proposal with Audiomatrix, Inc., in the amount of \$65,531.03 for the Rock Springs City Hall Chamber Audio Video Upgrade-Final project; and,

WHEREAS, the Governing Body of said City has said Proposal before it and has given it careful review and consideration; and,

WHEREAS, it is considered in the best interest of said City to accept and approve said Proposal.

NOW, THEREFORE, BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF ROCK SPRINGS, STATE OF WYOMING:

Section 1. That the terms and provisions of the Proposal with Audiomatrix, Inc., in the amount of \$65,531.03, for the Rock Springs City Hall Chamber Audio Video Upgrade-Final project, attached hereto and by this reference made a part hereof, is hereby accepted and approved by the City of Rock Springs, Wyoming.

Section 2. That the Mayor of said City be, and he is hereby, authorized, empowered and directed to execute said Proposal on behalf of said City; and that the City Clerk be, and he is hereby, authorized and directed to attest said Proposal and to attach a certified copy of this Resolution to each duplicate original of said Proposal.

PASSED AND APPROVED this _____ day of _____, 2020.

President of the Council

Mayor

Attest:

City Clerk

Proposal To:

City of Rock Springs

For:

City Hall Chamber Audio Video Upgrade - Streaming with TVs Final

February 18, 2020

Audiomatrix^{Inc.}
Simple Solutions. Guaranteed Performance.



800.736.5094

Scope

Audiomatrix will supply and install the equipment mentioned in this quote. We will reuse the existing cabinets, speakers, touch screen and the existing wireless microphone systems along with some wiring. We understand that we cannot put more holes into the countertops and will need to use existing holes. The microphones will be placed on the countertops and we will setup for the additional 3 microphones. The microphones will feed the DSP which will then feed the amplifier. The existing wiring to the speakers we be tied into the new amplifier. The audio system will be controlled via the new control system for muting and volume control.

The projectors will be replaced with new 86 inch TVs. One of the reason for the upgrade was to allow for HD video, these TVs are capable to ensure your problem is solved. We will offer three plug points for video at the current locations. These plug points will offer HDMI and VGA. Both signals will carry audio back thru the system. Along with the three plug points the system will also offer wireless video connection. This device will sit on your network. The TVs will also be controlled from the control system. The control system will be placed on an IPAD but also on a hardwired touch plate back in the control room. This will help ensure your system doesn't crash if you lose the IPAD. Audiomatrix will install a TV in the lobby and wire that TV into the system so that digital signage or the meetings can be displayed on it.

Client's existing document camera will be wired into the new system via its VGA connection. Client's existing confidence monitor will be replaced with a new 65 inch monitor. The system will feed video out to the confidence monitor.

The system will be capable of routing different video signals in different directions. You will have the option of routing the three plug points (treated as one source) to either the streaming end point, projectors, lobby TV or combinations of them. The same will be true for the digital signage along with the same being true for the wireless video presentation option. You will also have one more open input at the control room.

The three existing cameras will be replaced with new 1080P cameras. These cameras will feed back to the Vaddio controller which will feed the existing touch monitor and H.264 encoder. We will also feed the video plug points into the Vaddio controller.

This quote assumes that client will be supplying computer that we can configure the H.264 encoder for. The encoder requires USB 2.0 connection. The computer will then be loaded with OBS software or software of client's choosing. Audiomatrix can supply computer if client requests for an additional fee.

The system carries a 1 year labor warranty along with a 1 year warranty on equipment from Audiomatrix. The labor warranty includes labor on site and travel to site along with any freight needed for support. The manufacture carries their own warranty on the equipment. Please see below for a break down on some of those items.

Audiomatrix will remove and recycle any old equipment that client wants us to remove as part of this system.

Atlona - 10 years
Epson - 3 years - advanced replacement
LG - 2 year
BSS- 5 year
Crown - 3 year
Shure - 1 year
Vaddio - 2 year
Kramer - 3 year

Sound System

QTY	Description	Total
18	Shure MX418D/C Cardioid-18" Desktop Gooseneck Condenser Microphone, Attached 10' XLR Cable, Logic Functions, Programmable Switch and LED Indicator, Attached Desktop Base	\$5,465.16
2	BSS BLU-100 12 analog mic/line input, 8 analog output, networked signal processor w/ BLU link	\$4,157.46

Audiomatrix Inc

Confidential Proposal

QTY	Description	Total
1	Crown CDI2x300 2x300W Power Amplifier	\$924.15
1	Furman M-8S 15A STANDARD POWER CONDITIONER W/POWER SEQUENCING, 1RU, 10FT CORD	\$317.85
1	Atlona AT-VGW-HW-3 Atlona Velocity Hardware Gateway for Control 3 Rooms	\$1,306.71
5	Atlona AT-VCC-RS232-KIT Velocity Control Converter POE with RS232 Dongle for Velocity Gateway	\$863.90
1	Atlona AT-VCC-RELAY-KIT Velocity Control Converter POE with Contact Closure and Sensor Dongle for Velocity Gateway	\$275.62
1	Atlona AT-VTP-800-WH Velocity 8" Touch Panel - White	\$1,069.75
1	Cisco SG30028MPK9NA SG300-28MP 28PORT GIGABIT	\$1,508.00
1	Misc Labor Labor - Commissioning and Training	\$720.00

Video System

QTY	Description	Total
2	LG Electronics 86UT640S0UA HDMI (3), USB , HDMI/HDCP Input, RS-232C, RJ45	\$8,909.04
2	Strong SM-CB-T-XL Strong® Carbon Series Tilt Mount For TVs 49 - 90	\$350.00
3	Atlona ATHDVS200TXWP 2In.WallPlate Switch for HDMI&VGA	\$1,527.15
1	Atlona AT-UHD-CLSO-824 4K/UHD, 8x2 Multi-Format Matrix Switcher with Dual, HDBaseT and Mirrored HDMI Outputs	\$2,231.77
5	Atlona AT-UHD-EX-70C-RX (Rx Only) 4K/UHD HDMI Over HDBaseT Receiver with Control and PoE	\$1,360.70
1	Atlona AT-UHD-EX-100CE-TX (Tx Only) 4K/UHD 100M HDBaseT Transmitter with Ethernet and Control	\$371.25
1	Atlona AT-UHD-PRO3-44M 4K/UHD Dual-Distance 4x4 HDMI to HDBaseT Matrix Switcher with PoE	\$1,940.00
3	Vaddio 999-99300-000W ROBOSHOT 12E SDI WHT	\$11,637.00
1	Vaddio 999-5655-000 PRODUCTIONVIEW HD-SDI MV SYSTEM	\$7,180.00
1	Blackmagic Design H.264 Pro Recorder Analog, HDMI, Audio, SDI H.264 Encoder	\$1,095.00
1	Furman M-8S 15A STANDARD POWER CONDITIONER W/POWER SEQUENCING, 1RU, 10FT CORD	\$317.85
1	Misc Labor Labor - Commissioning and Training	\$1,440.00

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Confidential Proposal

QTY Description

Total

1	Electrical Training Labor - Electrician for Projector/TV Power	\$4,050.00
1	Misc Labor Labor -Ethernet cable out to the dias so we can add a VOIP phone	\$180.00
1	LG Electronics 65UT640S0UA HDMI (3), USB , HDMI/HDCP Input, RS-232C, RJ45 - Lobby TV	\$1,293.00
1	LG Electronics 65UT640S0UA HDMI (3), USB , HDMI/HDCP Input, RS-232C, RJ45 - Confidence Monitor	\$1,293.00
2	Strong SM-T-L Large Tilting Mount for 36-80 in. Flat-Panel TVs (Black)	\$326.58
1	Kramer Electronics VIA-CONNECT-PRO- Wireless Presentation Hub	\$979.00

Acceptance

Financial

Payment Schedule

A 50% deposit is required prior to any equipment being ordered or any install being started. The remaining 50% is due upon completion. Credit card payments are subject to a 2.5% fee.

Equipment Total	\$50,158.29
Shipping Total	\$18.00
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Labor Total	\$12,931.65
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Shipping	\$752.37
Per Diem	\$1,169.14
Hardware	\$501.58
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Subtotal	\$65,531.03
Total Sales Tax	\$0.00
Project Total	\$65,531.03

Terms

I accept this proposal and hereby authorize Audiomatrix Inc to proceed with the installation of the included systems at the facilities of City of Rock Springs constructing at 212 D Street Rock Springs, Wyoming as described in the totality of this document. I further authorize Audiomatrix Inc to be granted the facility access that will be required to complete this project in a workmanlike and timely manner and for payment to be made to Audiomatrix Inc. In keeping with the Terms of Payment listed above. It has been made clear to me that there exist no understandings regarding this project with any relevant party unless and until City of Rock Springs and Audiomatrix Inc agree to such additional or alternate understandings in writing. Project cost and pricing are dependent upon a continual flow of work without interruption or delays imposed by City of Rock Springs or their staff, construction, other building trades or any other party, and additional costs may be incurred by City of Rock Springs from Audiomatrix Inc. If such delays result in additional costs that are not covered by the pricing in this proposal. I agree that any additions to and/or deletions from the materials and labor to be provided by my acceptance of this proposal and any resulting change(s) in cost of this project shall only be by way of written change order(s) and shall be valid only after being signed by City of Rock Springs and Audiomatrix Inc. This proposal is valid only if accepted in writing by City of Rock Springs and deposit payment received no later than February 28, 2020.

Acceptance

City Of Rock Springs

Signed

Date

Print Name

Title

Audiomatrix Inc

Signed

Date

Print Name

Title